PONTEX POLYBLEND CO., LTD.

Investor Conference

2024 Q3 Operating Results

2024/12/05

Disclaimer

This briefing may contains forward-looking statements that will affect the Company's inferred views on the development of the industry in the future due to uncertainty risks, actual results may differ materially from these forward-looking expectations, and the Company is not responsible for updating or reminding the Company from time to time in the event of changes or adjustments in the future.

The financial information in this briefing has been prepared in accordance with ifrs, international accounting standards, has been reviewed by accountants and has been submitted to the Board of Directors of the Company.

Agenda

- Company Profile
- 2024 Q3 Financial Results
- Future Business Focus
- Q&A

Company Profile

Milestones



Taiwan Pontex



VietNam Pontex



Qingyuan Pontex

- 1982-Founded and started production (Dec. 21, 1982)
- 1984-Became Nike’ s OEM injection outsole and components supplier
- 1990-Expansion of the new Pontex factory in Tanzi, Taichung
- 1998 -Produced engineering plastic composite materials
- 2002- Pontex was listing on the Over-The-Counter Market(8935)
- 2007-Dongguan Changming Factory was established
- 2016-Became Crocs’ s OEM partner
- 2017-VietNam Pontex began to operate
- 2020- Qingyuan Pontex began to operate
- Dec-2022-40th Anniversary
- Dec.-2023-Thermo compression Factory completed
- 2024-Apply for thermo compression factory process patent and product patent

Group Stronghold

Qingyuan Pontex–

◆Equipment ◆ Composite production base
Address： Qingyuan City, Guangdong Province Qingxin District Taiping Town Longwan Industrial Park
Covers an area of about 86,60 square meters (130acres)



Taiwan Pontex (World Headquarter) –

◆Composite production base/
◆R&D center
Address：Longxing Ln.,Sec.2, Fengxing Rd., Tanzi Dist., Taichung City
Covers an area of about 34,700 square meters







VietNam Pontex–

◆Equipment ◆Composite production base
Address：My Phuoc II Industrial Part, Binh Duong Province
Covers an area of about 50,000 square meters

Major business divisions-1





Plastic Compound Material

Revenue ratio: **75%~85%**

1 **Engineering modified plastic & Other High Specification Materials**

2 **Recycled materials**(PCR)

3 **Biodegradable materials**

4 **Solar panel material & Profile extrusion**







Major business divisions-2

photos of finished shoes are quoted from CROCS official website



Equipment Injection

Revenue ratio:**15%~25%**

1 Casual shoes and accessories

2 Sneakers outsole
(Soccer shoes, Baseball shoes, Football boots,Golf shoes)

3 Sneaker parts injection

4 Other injection(non-shoes

5 Textile Board











2024 Q3 Financial Results

Statement of Comprehensive Income (Consolidated)

Amount : NT$Thousand

	2024Q1		2024Q2		2024Q3		2023Q3	
Operating Revenue	134,692	100%	148,389	100%	126,811	100%	154,647	100%
Operating Cost	(119,394)	-89%	(133,776)	-90%	(117,165)	-92%	(143,649)	-93%
Gross Profit	15,298	11%	14,613	10%	9,646	8%	10,998	7%
Operating Expenses	(31,722)	-24%	(33,524)	-23%	(33,327)	-26%	(32,073)	-21%
Net Operating Income	(16,424)	-12.2%	(18,911)	-12.7%	(23,681)	-18.7%	(21,075)	-13.6%
Non-Operating Income and Expenses	2,124	1.6%	2,459	1.7%	(3,950)	-3.1%	(1,018)	-0.7%
Profit before Tax	(14,300)	-10.6%	(16,452)	-11.1%	(27,631)	-21.8%	(22,093)	-14.3%
Profit	(14,700)	-10.9%	(16,569)	-11.2%	(26,269)	-20.7%	(21,843)	-14.1%
Earnings Per Share(NT$)	(0.15)		(0.14)		(0.24)		(0.23)	
Earnings Per Share was calculated based on total weighted average number of ordinary shares outstanding (thousand shares)	99,869		106,682		108,969		92,259	

Statement of Comprehensive Income (Consolidated)

Amount : NT$Thousand

	Total Q1 to Q3 2024		Total Q1 to Q3 2023		Differences amount	
Operating Revenue	409,892	100%	463,235	100%	(53,343)	-12%
Operating Cost	(370,335)	-90%	(411,615)	-89%	(41,280)	10%
Gross Profit	39,557	10%	51,620	11%	(12,063)	-23%
Operating Expenses	(98,573)	-24%	(94,945)	-20%	3,628	4%
Net Operating Income	(59,016)	-14.4%	(43,325)	-9.4%	(15,691)	36%
Non-Operating Income and Expenses	633	0.2%	(2,365)	-0.5%	2,998	127%
Profit before Tax	(58,383)	-14.2%	(45,690)	-9.9%	(12,693)	28%
Profit	(57,538)	-14.0%	(41,952)	-9.1%	(15,586)	37%
Earnings Per Share(NT$)	(0.53)		(0.45)			
Earnings Per Share was calculated based on total weighted average number of ordinary shares outstanding (thousand shares)	108,969		92,259			

Balance Sheet Highlights (Consolidated)

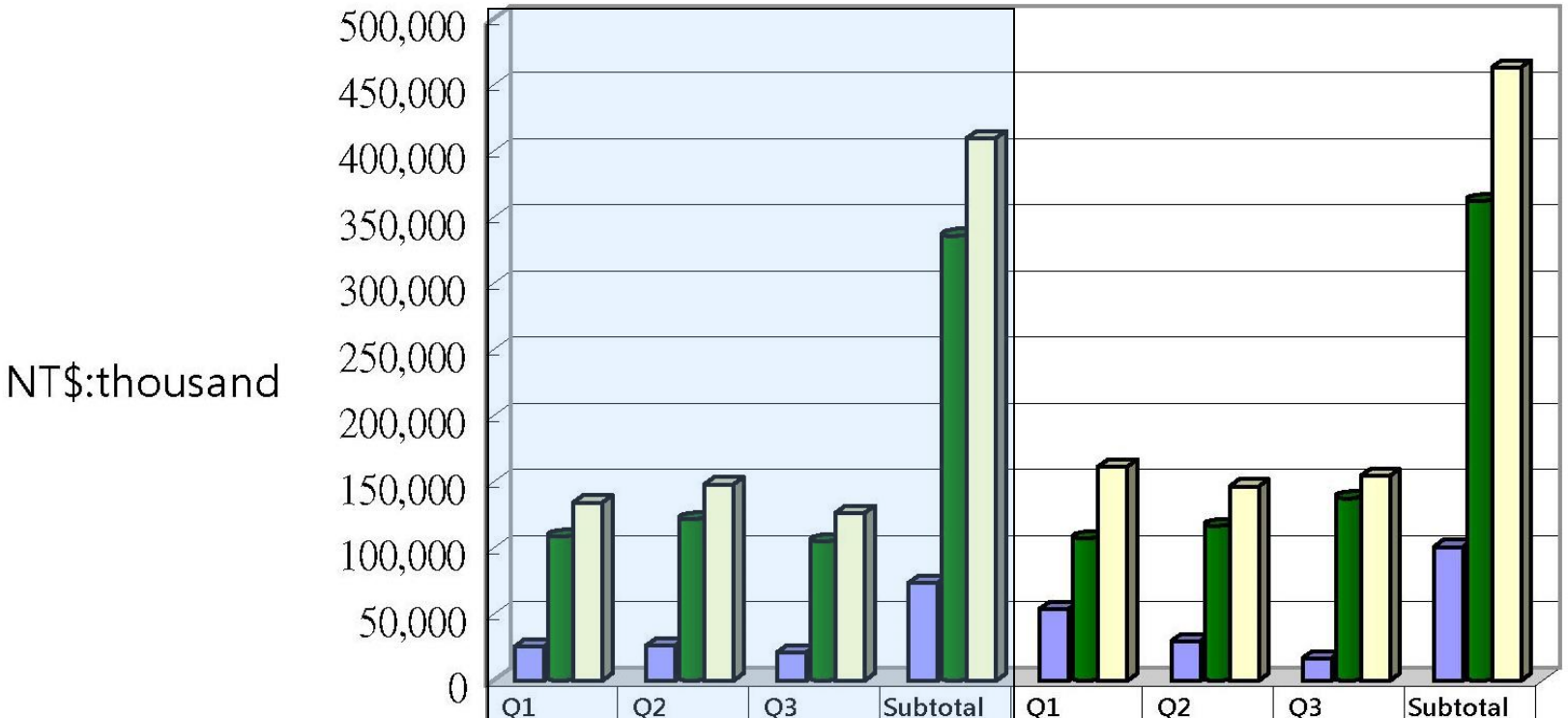
Amount：NT$Thousand

	2024.09.30	2023.12.31	2023.09.30
Cash and cash equivalents	135,012	107,758	170,635
Current financial assets measured at amortized cost	54,288	58,078	52,980
Notes and accounts receivable,net	119,072	141,233	180,757
Inventories	242,544	263,988	275,250
Property,plant and equipment	694,428	684,583	698,380
Other assets	289,028	289,891	306,309
Total Assets	1,534,372	1,545,531	1,684,311
Current Liabilities	386,562	466,416	544,931
Non-current Liabilities	160,982	213,364	227,440
Total Equity	986,828	865,751	911,940
Net Worth/Share(NT$)	8.69	8.83	9.31
Net worth per share was calculated based on total shares outstanding (thousand shares)	113,495	97,995	97,995

Key Financial Ratios (Consolidated)

	2024.09.30	2023.12.31	2023.09.30
AR Turnover(Days)	87	117	124
Inventory Turnover(Days)	220	215	210
AP Turnover(Days)	62	67	64
Cash Conversion Cycle(Days)	245	265	270
ROE(annualized)	-8.28%	-8.21%	-6.39%
Current ratio	158.85%	134.52%	137.25%
Fin.Debt(Included long term and short term financial debts)	29.72%	36.85%	39.42%

Revenue Breakdown by Divisions



	2024				2023			
	Q1	Q2	Q3	Subtotal	Q1	Q2	Q3	Subtotal
Equipment Injection	25,907	26,489	21,490	73,886	54,249	29,834	16,901	100,984
Plastic Compound Material	108,785	121,900	105,321	336,006	107,534	116,971	137,746	362,251
Total	134,692	148,389	126,811	409,892	161,783	146,805	154,647	463,235

Future Business Focus

Business development focus

Plastic Compound Material

- Development of low-carbon/carbon-reducing composite materials：
  1. Replastic-recycling-reuse
  2. Plastic reduction-biomass alternative materials
- High value composite materials：
  Electronics/aerospace/energy…technological industry materials

EquipmentInjection

- Multi-brand footwear product OEM
- Non-footwear multi-product OEM
- Improve the independence of product mold development

Q & A

Thank You !